

Market Structures & Market Concentration



What is Market Concentration?

Market concentration refers to how much of a market is controlled by a small number of firms.



Low Concentration

- Many similar sized firms
- Strong competition
- More choice
- Lower prices





High Concentration

- Few large firms
- Less competition
- More market power
- Risk of higher prices

Meet the HHI: A tool used by economists

The **Herfindahl-Hirschman Index (HHI)** measures market concentration.

- It considers:**
- The number of firms
 - The size of each firm's market share



How do you calculate HHI?
The HHI is calculated by the formula:
$$HHI = S_1^2 + S_2^2 + S_3^2 + \dots + S_N^2$$

Where:
 S_N = market share of each firm

How much competition exists in a market?

Economists use market structures and concentration measures to understand how firms compete and how much market power they have.



The CCPC uses the HHI when reviewing mergers

- It considers whether a merger could:**
- Increase market concentration
 - Reduce competition

- The HHI is only one indicator. The CCPC also considers:**
- Barriers to entry
 - Existing competitors
 - How firms compete in practice



- Key points:**
- Market shares are expressed as percentages;
 - Each firm's share is squared, so larger firms count more; and
 - The maximum possible HHI is 10,000 which represents a monopoly (100% market share).

What does the result mean?

LOW <1,500				MODERATE 1,500 - 2,500				HIGH >2,500 - 10,000			
HHI Range	Concentration Level	What It Means	Competition Concerns	HHI Range	Concentration Level	What It Means	Competition Concerns	HHI Range	Concentration Level	What It Means	Competition Concerns
Below 1,500	Low	Strong competition	Fewer concerns	Below 1,500	Low	Strong competition	Fewer concerns	Below 1,500	Low	Strong competition	Fewer concerns
1,500 - 2,500	Moderate	Some market power	Mergers examined more closely	1,500 - 2,500	Moderate	Some market power	Mergers examined more closely	1,500 - 2,500	Moderate	Some market power	Mergers examined more closely
Above 2,500	High	Few firms dominate	Greater concerns	Above 2,500	High	Few firms dominate	Greater concerns	Above 2,500	High	Few firms dominate	Greater concerns

Research Merger Cases



Scan the QR code and explore active and completed merger cases. See how the CCPC protects competition and consumers in Ireland.

¹ The CCPC uses different guideline ranges in its Merger Guidelines: • Below 1,000 → Unconcentrated market | • 1,000 to 2,000 → Moderately concentrated market | • Above 2,000 → Highly concentrated market
These thresholds are used as indicators and are not strict rules, and the CCPC considers a range of other factors when assessing mergers.